

THE WÜRTH GROUP

The Würth Group is the global market leader in the development, production, and sale of assembly and fastening materials. More than 400 companies operating over 2,800 shops in 80 countries form part of this global family business, which hails from the German town of Künzelsau. The founding company, Adolf Würth GmbH & Co. KG, is still the largest individual company in the Würth Group to this day.

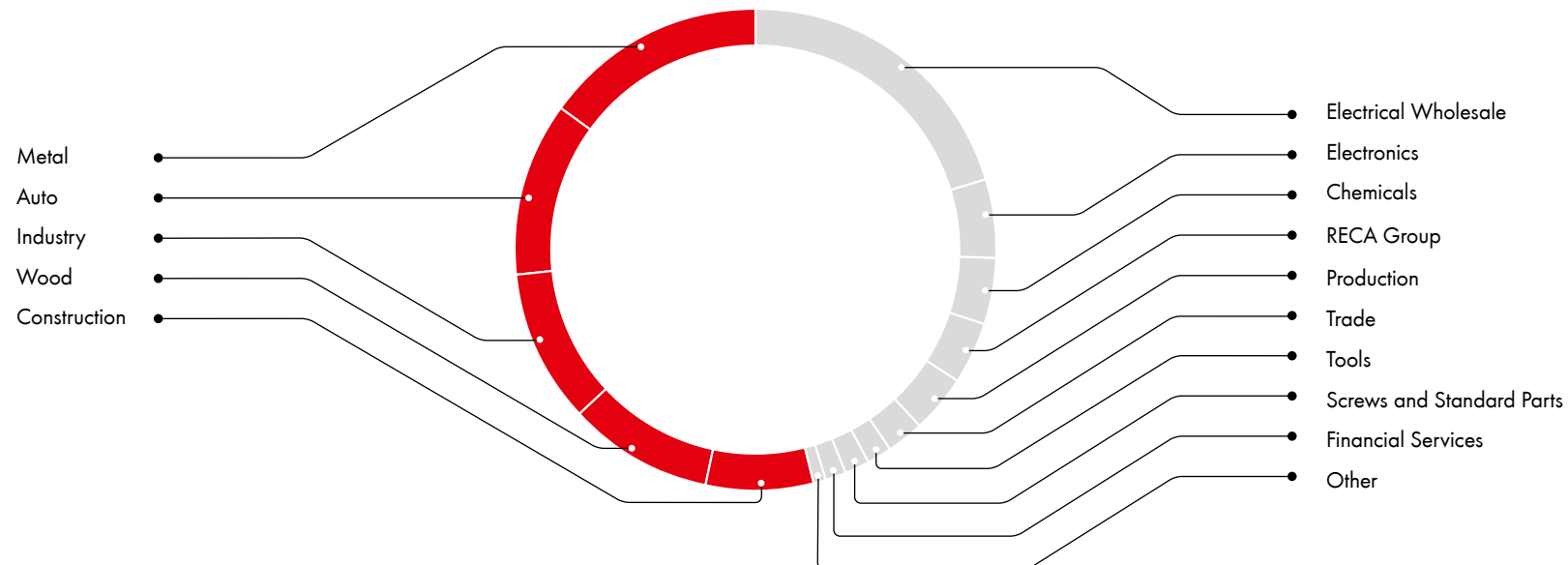
The Group is divided into two operational units: the Würth Line and the Allied Companies.

Würth Line

The business activities of the Würth Line focus on the production and sale of assembly and fastening materials for customers in the trades and industry. The operative business units within the Würth Line are divided into five divisions. These account for 53.8 percent of the total sales volume generated by the Würth Group.

Allied Companies

The Allied Companies are Group companies that either operate in business areas related to the core business or in diversified business areas. They are divided into nine strategic business units. With the exception of a small number of production companies, the majority are trading companies operating in related sectors. They account for 46.2 percent of the Group's total sales volume.



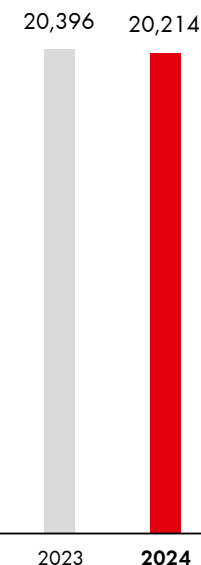
WÜRTH GROUP AT A GLANCE

		2023	2024
Sales	in millions of EUR	20,396	20,214
Employees	Number	87,047	88,393
Pre-tax operating result*	in millions of EUR	1,455	940
Return on sales	in %	7.1	4.6
EBIT	in millions of EUR	1,502	978
EBITDA	in millions of EUR	2,364	1,940
EBITDAR	in millions of EUR	2,459	2,037
Net income for the year	in millions of EUR	1,136	673
Cash flows from operating activities	in millions of EUR	2,002	1,635
Investments	in millions of EUR	1,312	1,226
Equity	in millions of EUR	8,761	9,231
Net debt	in millions of EUR	455	791
Total assets	in millions of EUR	17,995	19,273
Rating S&P Global Ratings		A/stable	A/stable

The consolidated financial statements of the Würth Group are prepared in accordance with the International Financial Reporting Standards (IFRS).

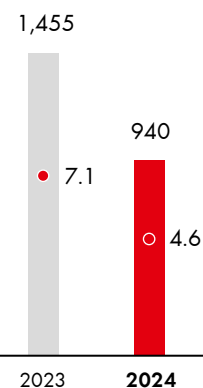
* Earnings before taxes, before amortization of goodwill, brands, and financial assets, before the collection of negative differences recognized in profit or loss, before the adjustment of purchase price liabilities from acquisitions through profit or loss, and before changes recognized in profit or loss of non-controlling interests disclosed as liabilities

SALES in millions of EUR



Having generated sales of EUR 20.2 billion in the 2024 fiscal year, the Würth Group reports similar figures as in the previous year (2023: EUR 20.4 billion). The delta corresponds to 0.9%, or 0.3 percent when adjusted for currency effects. The German companies of the Würth Group reported a decline in sales of 3.9 percent, with Adolf Würth GmbH & Co. KG, the parent company and at the same time largest individual company in the Group, recording a minus of 2.2 percent in sales compared to the previous year. The companies outside Germany increased sales slightly by 1.2 percent, supported by major acquisitions in Electrical Wholesale amongst other things.

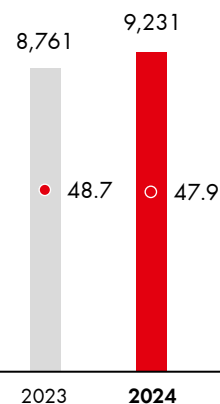
PRE-TAX OPERATING RESULT in millions of EUR



Standing at EUR 940 million, **the operating result** came out lower than last year (2023: EUR 1,455 million), nonetheless being the fourth-best result in the history of the Würth Group. The rate of return on sales decreased to 4.6 percent (2023: 7.1 percent).

● Return on sales in percent

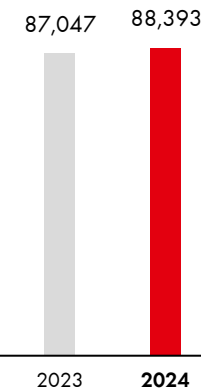
EQUITY in millions of EUR



The equity of the Würth Group increased by 5.4 percent to EUR 9,231 million last year. The equity ratio slightly decreased to 47.9 percent (2023: 48.7 percent), remaining at a very high level for a trading company.

● Equity ratio in percent

EMPLOYEES as of 31 December



The number of employees in the Würth Group rose by 1.5 percent to 88,393. In Germany, the Würth Group had 27,308 employees on the payroll (2023: 27,128), while Würth companies abroad reported 61,085 employees (2023: 59,919). In the 2024 fiscal year, 44,912 employees worldwide worked in sales (2023: 43,967).