

THE WÜRTH GROUP AT A GLANCE

WÜRTH GROUP

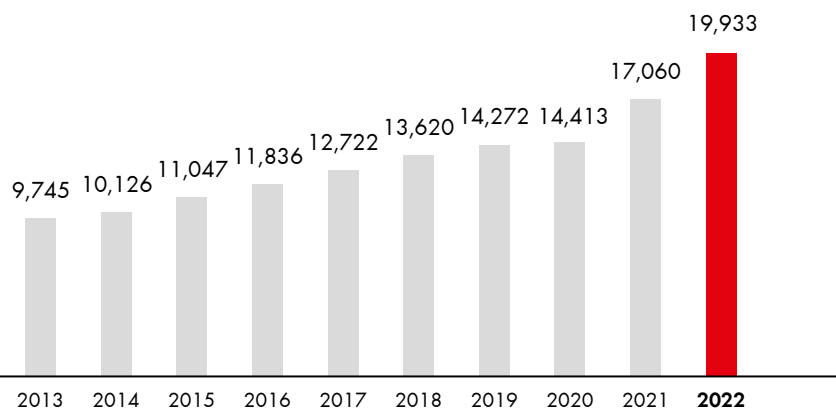
		2018	2019	2020	2021	2022
Sales	in millions of EUR	13,620	14,272	14,413	17,060	19,933
Employees	no. of	77,080	78,686	79,139	83,183	85,637
Pre-tax operating result*	in millions of EUR	870	770	775	1,270	1,575
Return on sales	in %	6.4	5.4	5.4	7.4	7.9
EBIT	in millions of EUR	903	776	809	1,261	1,575
EBITDA	in millions of EUR	1,278	1,497	1,588	2,036	2,379
EBITDAR	in millions of EUR	1,607	1,581	1,650	2,101	2,455
Net income for the year	in millions of EUR	687	595	604	965	1,194
Cash flows from operating activities	in millions of EUR	751	1,123	1,600	1,034	867
Investments	in millions of EUR	635	933**	852**	861**	1,178**
Equity	in millions of EUR	5,172	5,554	5,920	6,824	7,913
Net debt	in millions of EUR	1,202	1,356	601	567	987
Total assets	in millions of EUR	10,974	12,627	13,478	15,114	17,188
Rating by Standard & Poor's		A/stable	A/stable	A/stable	A/stable	A/stable

The consolidated financial statements of the Würth Group are prepared in accordance with the International Financial Reporting Standards (IFRS).

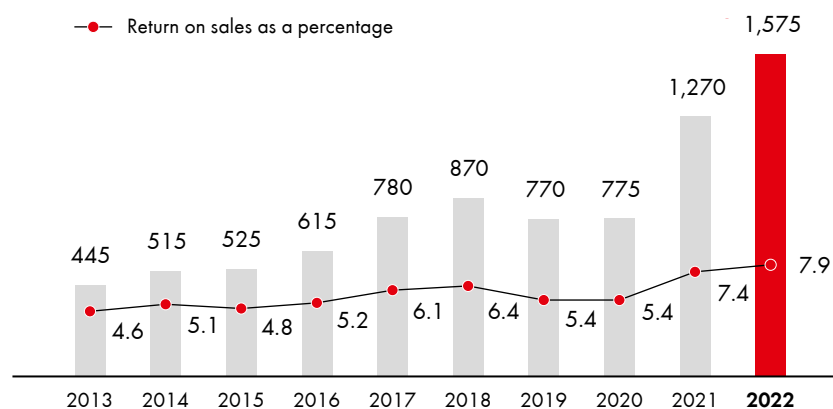
* Earnings before taxes, before amortization of goodwill, brands, and financial assets, before the collection of negative differences recognized in profit or loss, before the adjustment of purchase price liabilities from acquisitions through profit or loss, and before changes recognized in profit or loss of non-controlling interests disclosed as liabilities

** Incl. additions of right-of-use assets

SALES Würth Group in millions of EUR



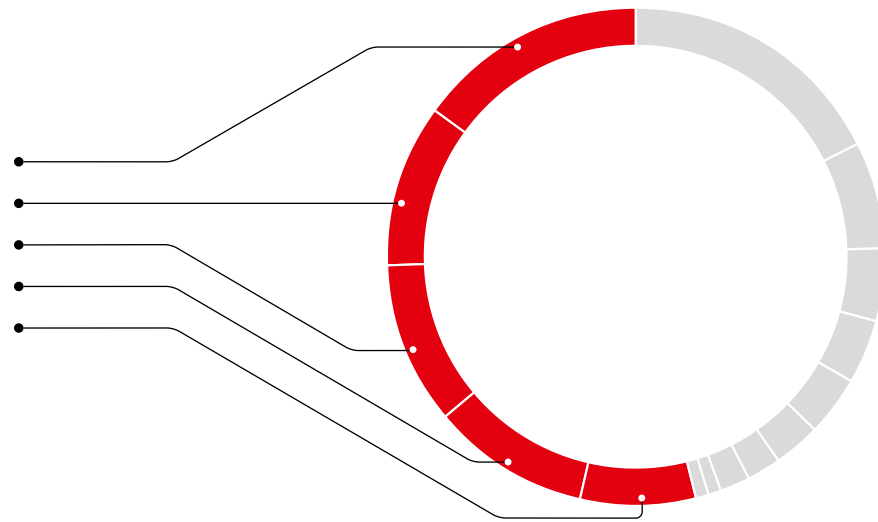
OPERATING RESULT Würth Group in millions of EUR



OPERATIONAL UNITS

SHARE OF SALES Divisions of the Würth Line

	2022 in %	2022 in millions of EUR	2021 in millions of EUR	Change in %
Metal	14.7	2,929	2,564	+14.2
Industry	11.5	2,290	1,894	+20.9
Auto	10.4	2,072	1,874	+10.6
Wood	10.2	2,029	1,672	+21.4
Construction	7.3	1,472	1,327	+10.9
Total	54.1	10,792	9,331	+15.7



SHARE OF SALES Business units of the Allied Companies

	2022 in %	2022 in millions of EUR	2021 in millions of EUR	Change in %
Electrical Wholesale	17.4	3,472	2,781	+24.8
Electronics	6.9	1,372	1,125	+22.0
Production	4.8	946	837	+13.0
RECA Group	4.2	835	762	+9.6
Chemicals	3.7	738	664	+11.1
Trade	3.0	596	539	+10.6
Tools	2.3	446	419	+6.4
Screws and Standard Parts	2.0	405	333	+21.6
Financial Services	0.8	164	140	+17.1
Other	0.8	167	129	+29.5
Total	45.9	9,141	7,729	+18.3

